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Date: March 5, 2018

To: Our Valued Customers

Re: Price Increase Announcement – 10% Effective April 2, 2018

Due to the continued successive increases in steel cost, Marino\WARE will raise prices a minimum of 10% on all products, effective April 2, 2018. Price pages will be distributed by March 29th.

Marino\WARE will honor all quotations activated in accordance with the "Quote Activation Policy," which went into effect on April 13, 2010, and can be found on our website, www.marinoware.com.

We urge you to review any open job commitments with your customers and your Marino\WARE sales representative. We urge contractors to allow for extra time during the order process, as mill shipments may run late.

Thank you for your continued support!

Marino\WARE

✦ NEW JERSEY FACILITY
400 Metuchen Road
South Plainfield, NJ 07080
(800) 627-4661
(908) 757-9000
(908) 412-1442 FAX

✦ GEORGIA FACILITY
777 Greenbelt Parkway
Crittin, GA 30223
(800) 504-8199
(678) 688-1312
(678) 688-1379 FAX

✦ ILLINOIS FACILITY
4245 Railroad Avenue
East Chicago, Ill 46312
(866) 639-6002
(219) 378-7100
(219) 378-7108 FAX

✦ TEXAS FACILITY
10101 Bay Area Boulevard
Pasadena, TX 77507
(800) 504-8199
(678) 688-1312
(281) 283-8105 FAX

✦ NEW YORK SALES OFFICE
137 Broadway, Suite B1
Amityville, NY 11701
(800) 627-4667
(631) 691-2200
(631) 891-1492 FAX

✦ ENGINEERING OFFICE
100 Hendrick Drive, Suite 200
McDonough, GA 30253
(866) 545-1545
(678) 688-7780
(770) 507-2805 FAX