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Date: January 5, 2018

To: Our Valued Customers

Re: Price Increase Announcement – 10% Effective February 5, 2018

Due to the anticipated successive increases in steel cost, MarinoWARE will raise prices 10% on all products, effective February 5, 2018. Price pages will be distributed by January 19th.

MarinoWARE will honor all quotations activated in accordance with the "Quote Activation Policy," which went into effect on April 13, 2010, and can be found on our website, www.marinoware.com. We urge you to review any open job commitments with your contractors and your MarinoWARE sales representative.

Thank you for your continued support!

Sincerely,

MarinoWARE Sales Management Team

Gerry Compton
 EVP

Bill Mayne
 VP Southeast

Mike Fenbert
 VP Midwest

Kip Craddick
 RSM South Central

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