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Date: November 30, 2017

To: Our Valued Customers

Re: Price Increase Announcement – 15% Effective January 2, 2018

Due to the anticipated successive increases in steel cost, Marino\WARE will raise prices 15% on all products, effective January 2, 2018. Price pages will be distributed by December 15<sup>th</sup>.

Marino\WARE will honor all quotations activated in accordance with the "Quote Activation Policy," which went into effect on April 13, 2010, and can be found on our website, [www.marinoware.com](http://www.marinoware.com). We urge you to review any open job commitments with your contractors and your Marino\WARE sales representative.

Thank you for your continued support!

Sincerely,

Marino\WARE Sales Management Team

Gerry Compton  
EVP

Bill Mayne  
VP Southeast

Mike Fenbert  
VP Midwest

Kip Craddick  
RSM South Central

<p>+ NEW JERSEY FACILITY 400 Metuchen Road South Plainfield, NJ 07080 (800) 627-4661 (908) 757-9000 (908) 412-1442 FAX</p>	<p>+ GEORGIA FACILITY 777 Greenbelt Parkway Griffin, GA 30223 (800) 504-8199 (678) 688-1312 (678) 688-1379 FAX</p>	<p>+ INDIANA FACILITY 4245 Railroad Avenue East Chicago, IN 46312 (866) 636-6002 (219) 378-7100 (219) 378-7108 FAX</p>	<p>+ TEXAS FACILITY 10101 Bay Area Boulevard Pasadena, TX 77507 (800) 504-8199 (678) 688-1312 (281) 283-8105 FAX</p>	<p>+ NEW YORK SALES OFFICE 137 Broadway, Suite B1 Armitville, NY 11701 (800) 627-4667 (631) 691-2200 (631) 691-1492 FAX</p>	<p>+ ENGINEERING OFFICE 100 Hendrick Drive, Suite 200 McDonough, GA 30253 (866) 545-1545 (678) 688-7780 (770) 507-2605 FAX</p>
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