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Date: November 30, 2017

To: Our Valued Customers

Re: Price Increase Announcement – 15% Effective January 2, 2018

Due to the anticipated successive increases in steel cost, Marino\WARE will raise prices 15% on all products, effective January 2, 2018. Price pages will be distributed by December 15th.

Marino\WARE will honor all quotations activated in accordance with the "Quote Activation Policy," which went into effect on April 13, 2010, and can be found on our website, www.marinoware.com. We urge you to review any open job commitments with your contractors and your Marino\WARE sales representative.

Thank you for your continued support!

Sincerely,

Marino\WARE Sales Management Team

Gerry Compton
EVP

Bill Mayne
VP Southeast

Mike Fenbert
VP Midwest

Kip Craddick
RSM South Central

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