## **Wayne Sanders**

From:

Mike Swift

Sent:

Wednesday, March 15, 2017 5:01 PM

To:

wsanders@bellsupplyinc.com

Subject:

Owens Corning | price increase notification

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Owens Corning Insulating Systems, LLC One Owens Corning Parkway Toledo, Ohio 43659 419.248.8000



March 15, 2017

Dear Owens Corning™ Insulation customer,

Owens Corning Sales, LLC ("Owens Corning") will increase its prices in the United States on the following Fiberglas™ building insulation products effective with shipments on or after June 1, 2017 as follows:

Product	Percent Increase
All EcoTouch® Batts and Rolls	8%
All Manufactured Housing	8%
All Loosefill Products	12%
Basement Blanket	8%
FSK 25 EcoTouch® Batts	8%

To ensure product availability for our customers, we are limiting May shipments to a maximum of 120 percent of your average purchases during the months of March and April 2016. We will monitor our supply situation closely and advise of any further actions.

Order confirmations for full truckload orders with an assigned ship date prior to June 1, 2017, will receive current pricing. Less-than-full truckload orders subject to consolidated shipping on or after June 1, 2017, will receive the increased price. We will maintain fuel surcharges according to the previously released schedules.

New price sheets will be issued prior to May 18, 2017, and your area sales manager will review the updates with you. Please reach out to your Owens Corning sales representative should you have questions.

Thank you for your continued support of Owens Corning.

Sincerely,