



October 1, 2017

Dear Valued Distributor Partner:

We would like to thank you for all of your support and efforts selling Karp access doors – 2017 has been an unbelievable year for the Karp brand!

As many of our distributor partners are already aware, material prices for corrugate, plastic, and most importantly, steel have been on the rise for quite some time now. Increases in steel prices have been attributed to rising ore prices, producer shutdowns over the past 18 months, and a stronger demand. More recently, the change in US policies reducing the imports of steel coils have had a tremendous effect on steel prices as well.

We have been diligently working to reduce our costs of manufacturing, and to purchase in the most efficient manner, however, these rising costs of material are forcing us to pass on a marginal increase in prices. Attached please find our new 2017 price list for Karp Access Doors, which will be effective November 1, 2017.

Thank you for your continued support.

Karp Associates, Inc.
260 Spagnoli Road.
Melville, NY 11747
TEL: (631) 768-8300
FAX: (631) 768-8350